



Simon-Kucher & Partners

2025 TOP INTERNSHIPS

#14 VAULT CONSULTING 50

THE BUZZ

- “My experience at Simon-Kucher was incredible. I felt like a valued team member, was given real responsibility, and learned a lot.”
- “An insightful learning experience with lots of smart and fun people!”
- “Perfect introduction into life sciences consulting at a smaller firm.”
- “Great company culture, interesting work, growth potential.”
- “A realistic and comprehensive window into the consulting lifestyle and the firm’s approach to problem-solving.”
- “Interning at Simon-Kucher is a great way to experience consulting in a fun and engaging environment.”
- “I gained real-life consulting experience in a focused industry I’m passionate about.”
- “Responsibilities of a full-time consultant, but also tremendous support from team members.”
- “Getting real industry experience in a great work culture.”
- “Gained real-life consulting experience and made valuable professional connections.”

ABOUT THE PROGRAM

As a Simon-Kucher intern, you’ll have the opportunity to:

- Work closely on a project team both conceptually and analytically, applying your business acumen on live projects
- Partake in 4-5 lunch & learns covering project examples and career progression over the course of the summer
- Assist in developing insights, results, and recommendations
- Work on dynamic and international teams

You will be assigned a mentor to help guide you through your internship. You will also have direct partner check-ins and an opportunity to meet with a panel of different levels for a question-and-answer session. For selected candidates, there will be opportunities for permanent employment.

ABOUT THE COMPANY

Simon-Kucher is a global consultancy firm with more than 2,000 employees in 30+ countries. With nearly 40 years of experience, the firm is regarded as the world’s leading pricing advisor. Its clients include leading companies from across a broad range of industries, including media, transport, automotive, financial services, technology, pharmaceuticals, and utilities. Its offices can be found in many major markets, including Atlanta, Boston, Chicago, Houston, New York, San Francisco, Silicon Valley, and Toronto.

OUR SURVEY SAYS

- “Welcoming culture, integrated learning, and passionate people.”
- “The people are great. Also, the global nature of the internship. I learned about not only the U.S. healthcare system but also about many other countries because they are often in the scope of our projects.”
- “The best part of the internship was being treated as a normal full-time employee within my project—it allowed me to get a full taste of the role and expectations for a future full-time role. I appreciated that my team trusted me to contribute without restriction.”
- “Great office culture, incredibly nice and helpful people, transparent policies and practices, great office snacks.”
- “Variety of project work, opportunities to connect with people from all levels in the firm, formal training sessions”

FIRM INFO

INDUSTRY

Consulting

LOCATIONS

Global
National (U.S.)

COMPENSATION

Paid

DURATION

Varies

ACADEMIC LEVEL

College Juniors, Graduate
Students, Business School
Students

CONTACT

Recruiting Team
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- “Tons of opportunities to learn and actually [make] a significant contribution to the project.”
- “The mentorship opportunities are incredible, felt truly supported throughout the entire summer.”
- “Office culture, real-world experience, learning opportunities”
- “The best aspect of this internship was the consistent mentorship available. There were consistent touchpoints with a variety of employees from a multitude of backgrounds that gave a better understanding of the company from an expanded point of view rather than exclusively focusing on your singular client project type.”
- “Knowledgeable and experienced team, cool people, great benefits and events.”

The Application Process

- “The first-round interview was one case with a manager, and the second was 3 cases with directors and partners.”
- “There was a slight delay in communicating the final outcome, but overall, [I] had a smooth experience.”
- “It was two rounds, with the first being very chill. The second was a full super day, but also not bad.”
- “The quality of applicants is unclear to me, given my narrow perspective. However, the application process was straightforward, and the cases I completed were as complex as typical casing interviews. I appreciated that the process was not overly burdensome in terms of number of rounds or number of cases.”
- “Interviewers are all amazing. I could feel them being curious about my thought process and not just testing my capabilities.”

Interview Questions

- “Please tell me about a time you needed to drive insights from messy datasets. What would you do if you were given \$100M?”
- “A Botox revenue growth case and several pricing and market access cases (including market sizing and pricing elements).”
- “Standard case and behavioral interviews, but all cases were pricing and packaging cases.”
- “Cases are mostly growth strategy ones, with at least one pricing case. Interview questions focus on how you’re the right fit for the SK way of working and culture.”

- “Why healthcare? Strong focus on pricing case studies.”
- “Why consulting? Why SK?”
- “The cases related to pricing and commercial strategy.”
- “Standard cases but more in the pricing sector. Know bundling and elasticities, as well as profit margins and top/bottom line”

Day-to-Day Responsibilities

- “As a member of the project team, I’m responsible for supporting across a variety of workstreams. My responsibilities have included modeling work, interviewing expert stakeholders, and developing reports.”
- “Assist on client-based project work and take ownership of a separate intern project to research upcoming P&MA trends for internal knowledge sharing.”
- “Brainstorm strategic ideas on several business challenges, present these to exec-level clients, analyze qualitative and quantitative data, etc.”
- “Staffed onto a consulting project as a member of the team. Similar responsibilities to a full-time consultant.”
- “I assisted in research material development for client projects, worked on business development proposals, and contributed to internal initiatives.”
- “The three primary components of the internship were client project work (~75%), dedicated intern project (~15%), and general intern trainings/coffee chats (~10%). On a day-to-day basis, interns could expect to have multiple meetings with the project team and with your project manager and work on project-specific tasks. Most of your work would be done in PowerPoint and Excel, depending on the project.”
- “I work on client-facing projects by supporting the development of primary research materials, taking notes on client calls, assisting with proposals for business development with new projects, and working on internal knowledge-building initiatives.”
- “As an intern, I was tasked with supporting my team of other consultants working for a real-world pharma client.”
- “Participates in client calls and necessary analysis. Worked with team to determine price indexes as well as format presentations.”
- “Project management, deliverable development, and market research.”