

Simon-Kucher Internship Program

2026 TOP INTERNSHIPS

#13 CONSULTING
#64 (TIE) EMPLOYMENT PROSPECTS
#121 150 BEST INTERNSHIPS



Simon-Kucher is a global consulting firm with 35+ years of experience helping clients monetize—from pricing strategies, customer segmentation, and UX to negotiation techniques and sales excellence. Past interns say the “environment of this internship program is very positive and supportive.” For most, their internship with Simon-Kucher provided “assignments [that] were both engaging and challenging” and opportunities “to communicate directly with clients as well as senior management.”.

ABOUT THE PROGRAM

As a Simon-Kucher intern, you’ll have the opportunity to:

- Work closely on a project team both conceptually and analytically, applying your business acumen to live projects
- Partake in 4-5 lunch-and-learns covering project examples and career progression over the course of the summer
- Assist in developing insights, results, and recommendations
- Work on dynamic and international teams

You will be assigned a mentor to help guide you through your internship. You will also have direct partner check-ins and an opportunity to meet with a panel of different levels for a question-and-answer session. For selected candidates, there will be opportunities for permanent employment.

ABOUT THE COMPANY

Simon-Kucher is a global consultancy firm with more than 2,000 employees in 30+ countries. With nearly 40 years of experience, the firm is regarded as the world’s leading pricing advisor. Its clients include leading companies from across a broad range of industries, including media, transport, automotive, financial services, technology, pharmaceuticals, and utilities. Its offices can be found in many major markets, including Atlanta, Boston, Chicago, Houston, New York, San Francisco, Silicon Valley, and Toronto.

WHAT INTERNS ARE SAYING

Quality of Life

- “The overall environment of this internship program is very positive and supportive. The people in the office and on the project team really want what is best for me. I typically work eight hours on weekdays. They care about me as a person and the work-life balance.”
- “The work environment was amazing. All of my colleagues were nice, and many are friends outside of the office. The work itself was very stimulating and interesting. Each day looked different from the next, which I also enjoyed. The hours were not very consistent; some days would be traditional 8:30 am–5:30 pm, but others would be more like 8:30 am–8:30 pm. With that said, I think everyone in the office makes a great effort to maintain a healthy work-life balance.”
- “The overall quality of life at my internship was great! The culture was warm and welcoming, the number of hours required to work was fair and matched my expectations, and the general attitude toward work-life balance was very positive and measured.”
- “I worked fairly decent hours, about 50 hours/week. The general attitude to W/L balance is very supportive. The people here aren’t

FIRM INFO

INDUSTRY

Consulting

LOCATIONS

Atlanta, GA; Boston, MA; Chicago, IL; Houston, TX; New York, NY; San Francisco, CA

COMPENSATION

Paid

DURATION

Varies

TIMING

Summer, Spring, Fall

ACADEMIC LEVEL

College Juniors, Graduate Students, Business School Students

MAJOR DEPARTMENTS/ FUNCTIONS

Consulting, Human Resources



looking to see who can stay 'online' the longest, but rather who can do the best work. If you finish your work early, you're able to go home."

Culture of Acceptance

- "Everyone is authentic, down-to-earth, and honest about their experiences at the firm. Felt and was treated like a full-timer."
- "The culture of acceptance at this internship was positive. I felt like I was able to be my authentic and honest self, which in turn led to better work output."
- "Lively workplace and enthusiastic colleagues make the work environment fun, full of learning, and as a united group."

Career Development

- "Was assigned a project with a great mentor and project manager. Learned a lot and was able to build a wide variety of skillsets."
- "There is always someone available to help when needed. Managers will likely give us plenty of real-world tasks that help us learn a lot, while simultaneously being ready to answer any questions. I feel as though the work I'm completing is meaningful and enriches me in all the right ways."
- "There is always training available online and mentors to learn from; however, everyone is quite busy. My assignments were both engaging and challenging, which I enjoyed throughout my internship."

Likes

- "Interesting project, flexible team, friendly and supportive culture."
- "Worked very closely with the team and didn't feel hierarchical. Was able to communicate directly with clients as well as senior management."
- "The flexibility and understanding of work-life balance was refreshing, especially in the consulting industry."
- "High office morale and team engagement made project work enjoyable and a 'we're in it together' type of feel."

Advice to Interns

- "Be proactive in seeking feedback and understanding the 'why' behind each task, which will deepen your strategic thinking. Expect fast-paced, data-heavy work and come ready to adapt quickly. Networking internally early will help you explore more practice areas beyond your assigned project."
- "I would advise doing more research on what a day in the life of consulting is and the types of consulting work you are interested in. Therefore, with more knowledge, you can walk into the internship program to understand what the expectations are."
- "Come in with an open mind to whatever work comes your way and be prepared to learn and adapt very quickly."

Interview Process

- "Two rounds of interviews. The first round was a basic case study, pretty intuitive. The second/final round was three back-to-back 45-minute-long interviews with senior management (directors/partners). Less traditional cases and more conversational.

Everyone was friendly, but I was pressure tested by one interviewer."

- "Very positive interactions with interviewers. I think it was a very selective process given how similar the interns here are to each other and the company culture."
- "First round interview was fairly simple. Superday with three interviews was a bit tougher in terms of cases, but the behavioral portions were much more in-depth and interesting. They were very selective—fielded many applications and not too many interns."

Interview Questions

- "Behavioral: Why would you want to work at SK? What is something not on your resume that you can talk about? Case: Healthcare and life sciences P&MA cases."
- "Classic market sizing and pricing cases involving go-to-market strategies, brand growth, market share defense, etc."

Compensation

- "Pretty good pay and reimbursement for public transit."
- "The pay was hourly, including time and a half for overtime. This allowed for opportunities to have a higher compensation than most other competing firms."
- "Compensation and benefits were great. I feel that the pay is competitive compared to other firms, and perks/benefits around investment and overall well-being were emphasized."

Full-Time Prospects

- "Recruited enough interns to hire everybody for full-time. Very open about the recruiting process and positive about return offers."
- "The company has highlighted that it is in growth mode, emphasizing that there are enough spots for all who [produce] quality work and fit into the office culture. Interns are encouraged to seek full-time roles."

Responsibilities

- "As an MBA Intern, I co-lead a client project end-to-end, working with other stakeholders on the project. My duties involved working on slides, running analyses, and conducting interviews. I also, on my own, led an intern project and was active in my office activities during the summer."
- "Conducted secondary research on topics that led to client recommendations, created questionnaires for expert interviews, took notes at expert interviews, then synthesized key information for the project team, analyzed pricing data, worked with a team to draw key conclusions and insights from team research."
- "Supporting market research, presenting insight to internal and external teams, financial modelling, and data visualization."
- "The day-to-day duties included some brief work in excel analyzing and summarizing data using formulas, some brief opportunities to create slides in PowerPoint and articulate the data, a decent amount of time was spent on interviewing client members, including two onsite visits, and then most of the time was spent synthesizing the qualitative data received and sorting it, bucketing it, and making it meaningful."